

Protect Your Investment

Why Duro-Last[®] is Your Best Choice

Compare Life-Cycle Costs

A new roof is a big investment – making the right choice the first time is critical. While you are doing your research, it's important to consider the "life-cycle cost" of a roof and not just the "up-front cost." Review the table below for an estimated life-cycle cost of a Duro-Last Roofing System on a 20,000-square-foot building compared to other single-ply roofing membranes on the market.



	Other Roofing System	Duro-Last Roofing System	
INSTALLATION			
Roof product cost (including insulation + accessories)	\$70,000	\$88,000	
Installation costs (labor + overhead)	\$60,000	\$45,000	
Tear-off costs	\$7,500	\$0	
Disposal costs	\$5,000	\$0	
Building disruption costs	\$3,000	\$0	
LONG-TERM DURABILITY			
Roof maintenance product cost	\$5,000	\$1,500	
Roof replacement costs, if life expectancy is less than 20 years (method: add installation items above, divide by 20, and multiply by the number of years less than 20)	\$36,375 (Based on 15 year life expectancy)	\$0	
REPAIRS			
Roof repair product cost (estimated over 20 years)	\$3,750	\$0	
Interior damage repairs (estimated over 20 years)	\$4,000	\$0	
ENERGY SAVINGS			
Energy saving costs (method: annual average savings of \$2,142* multiplied by 20 year life expectancy of roof)	TBD	\$42,840	
Energy rebates/incentives	TBD	TBD	
WARRANTY			
Cost for 15-year warranty	TBD	\$0	
lote: These are general, estimated life-cycle costs for a standard 20,000- quare-foot roof. For your specific project's life-cycle cost estimate, ontact a Duro-Last representative.	\$194,625	\$91,660	

*Determined by average energy savings on a 20,000-square-foot roof in all climate zones as described in "Reducing Peak Energy Demand: A Hidden Benefit of Cool Roofs." For more information, visit duro-last.com/university. Thanks to custom-fabrication in the factory, a Duro-Last Roofing System goes on faster and with less waste.

Oftentimes, a Duro-Last Roofing System can be installed over an existing roof, avoiding the added costs of tearing off and disposing of your old roof.

When access to your building is disrupted, it costs you time and money. Duro-Last installation is fast, quiet and safe, eliminating downtime for your business.

Once installed, a Duro-Last Roofing System is lowmaintenance – unlike other roof materials that may require regular patching or repairs.

Installed across North America since 1978, many Duro-Last roofs are still in service. Many have outlasted their owners' expectations by five years, 10 years, or more.

The weakest point of any roof is where two or more pieces join together. With custom-fabrication, up to 85% of the rooftop labor is eliminated for the most critical and problematic installation points: transitions and changes in plane.

By reflecting up to 88% of the sun's energy, white ENERGY STAR® qualified Duro-Last membranes can greatly reduce energy costs.

In some areas, special rebates, loans or incentives are in place to encourage building owners to reduce energy costs. Check with your local utility supplier/governing body about available programs.

Even the best roofing materials are only as good as the quality of installation. That's why all Duro-Last Roofing Systems are professionally installed by authorized contractors and backed by our comprehensive warranty coverage.

Life-Cycle Cost

This includes all of the costs incurred and the benefits received over the lifetime of your investment, such as the time and money required to maintain a roof, expected repair costs, potential energy savings, and even the time it takes to install, which can disrupt building operations and cut into your productivity.

The life-cycle cost is the real cost that you need to know to truly compare your options and make your roofing investment pay off.

We're so confident in our systems' durability that we protect commercial installations with industry-leading comprehensive warranty coverage.

Our standard, comprehensive, transferrable 15-Year NDL Warranty has no exclusions for ponding water and provides coverage against consequential damages resulting from defects in the material and/or installation workmanship of an authorized contractor. Duro-Last 20-year warranties are also available. For more information, visit **duro-last.com/warranty**.

The Anatomy of the "World's Best Roof""

There's a reason we can confidently call Duro-Last the "World's Best Roof." When you invest in a Duro-Last Roofing System, you're not just getting a sheet of roofing material. You're getting an entire system – one that's engineered for quality and longevity, every step of the way.

The Proven Performer®

Customer satisfaction is our main goal. From the highly trained authorized contractor installing the roofing system to our Quality Assurance Technical Representatives who inspect every commercial job, Duro-Last's stringent requirements are met at each step before our industry-leading warranty is issued.

As the world's premiere manufacturer of customfabricated single-ply roofing systems, Duro-Last's quality reputation stems from long-term, steady family ownership and from a time-tested product formulation.

Our roofing system is the Proven Performer – delivering unmatched performance and providing building owners with continuous leak-proof protection.

Save with Duro-Last

Add up all of the benefits of a Duro-Last Roofing System and we think you'll agree that the way to make your roofing investment really pay off is to choose the "World's Best Roof:"

- Precision-fabricated
 Fewer problems
- Faster, less-disruptive
 Lower energy costs
 Guaranteed quality
- Longer-lasting roof

A Duro-Last representative can help you estimate the life-cycle cost of a Duro-Last Roofing System on your specific building. Or visit **duro-last.com/value** to request a free, moredetailed analysis of your costs. It's an up-front investment of your time that is sure to pay off.



For more information give us a call or visit our website today.

800-248-0280 duro-last.com

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