



RealManage

Smooth Transitions, Stronger Communities



Switching management partners can feel daunting — not to mention, complex, stressful, and time-consuming. But **transition** is the bridge between where your community is today and the stronger, better-managed community it can become.

RealManage has perfected the transition process by successfully onboarding thousands of HOAs and condo associations. Our proven framework sets the standard for service, collaboration, and professionalism, ensuring a smooth handoff and a solid foundation for greater value and long-term success.

With our **advanced configuration tools** and a unique **137-point checklist**, we capture and organize all your community's financial data, documents, and resources, ensuring nothing is missed. Our experienced team then reviews your operations, guides you through setup, and shares best practices for improvement, including:

- Better account management
- Reduced expenses and assessments
- Greater long-term value

A Timeline to Success

Onboarding typically begins 30 days before your contract starts and extends 60 days afterwards — a 90-day process designed for accuracy and efficiency. Even if unexpected delays occur, we strive to keep the process smooth, transparent, and engaging for your board and residents.

After transition, your board will see benefits that include:

- Relief from day-to-day operational burdens
- On-demand access to RealManage's best-in-class technology platform, providing full transparency, real-time operational and financial data, Board/Management Portal, and more
- Experienced managers providing tailored solutions and support

The RealManage Commitment

A smooth transition is just the beginning. At RealManage, we position your community for lasting success — delivering transparency, adding value, and freeing your board to focus on your vision. Ready for a stronger community?

Contact us today! Sales@RealManage.com

How CiraNet Compares

A More Connected, Modern Approach to Community Management

Typical HOA Software*	VS	RealManage's Proprietary CiraNet
<p>Multiple systems and logins across operations, communication, and financials</p>	<p>Platform Approach</p>	<p>One connected platform across financials, communication, and operations</p>
<p>Month-end reports with limited visibility</p>	<p>Financial Visibility & Board Oversight</p>	<p>Up-to-date financial reporting</p>
<p>Static reports and fragmented document access</p>	<p>Board Experience</p>	<p>Live access to reports, documents, and community insights in one place</p>
<p>Disconnected across email, portals, and multiple tools</p>	<p>Communication</p>	<p>Centralized and trackable communication across boards, residents, and managers</p>
<p>Disconnected or no resident applications</p>	<p>Resident Experience</p>	<p>Self-service portal with payments, amenity reservations, and 24/7 answers</p>
<p>Manual or partially digital processes</p>	<p>Architectural Review & Requests</p>	<p>Integrated submission, tracking, and approvals</p>
<p>Manual processes and follow-ups</p>	<p>Workflows & Operations</p>	<p>Standardized workflows with automation and real-time updates</p>
<p>Multiple systems or manual process</p>	<p>Community Data</p>	<p>Centralized community data for guests, pets, household members, amenities, golf carts</p>
<p>Focused on maintaining, not advancing</p>	<p>Ongoing Innovation</p>	<p>Continuous investment in automation, AI, and predictive insights to support better board decisions</p>

*Reflects typical HOA management platforms in the market; individual capabilities may vary.